

Q4 – October 2021 – December 2021

Items of Note

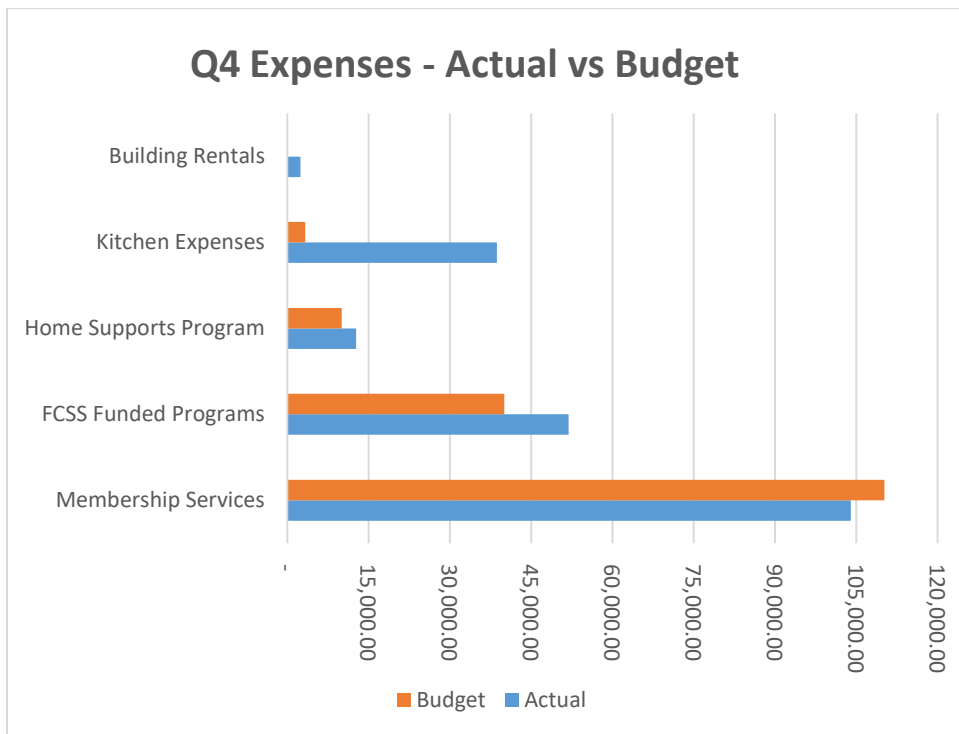
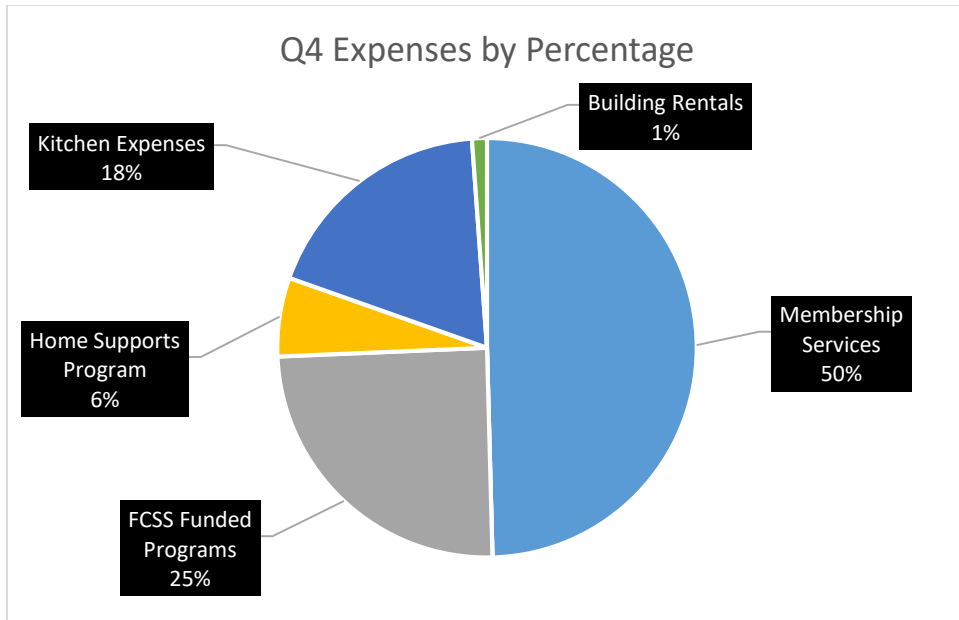
Revenue Items

1. During this quarter the remainder of the casino funds were depleted. Any gaming money going forward is from 50/50 and quilt raffles. We are currently scheduled for a casino at the end of December, 2022.
2. In 2021, we had 909 paid members and 53 lifetime members.
3. Revenue was generated through the kitchen, building rentals, and programming.
4. The centre opened for in person classes and clubs in September 2021. Classes continues both in centre and online through the end of December.
5. CEWS (payroll grant through the federal government) continued through October. We are now applying for the Hardest Hit Business Recover Program.
6. We have received the 2021 Seniors Centre Investment Program (SCIP) Operating and Facility Conservation Grants with the City of Edmonton. These are both being used as project based grants. The Facility Conservation project is installing a security system for the building and the operating grant is being used for the costs of reopening and rebranding.
7. For detailed description on revenues, see budget notes.

Expense Items

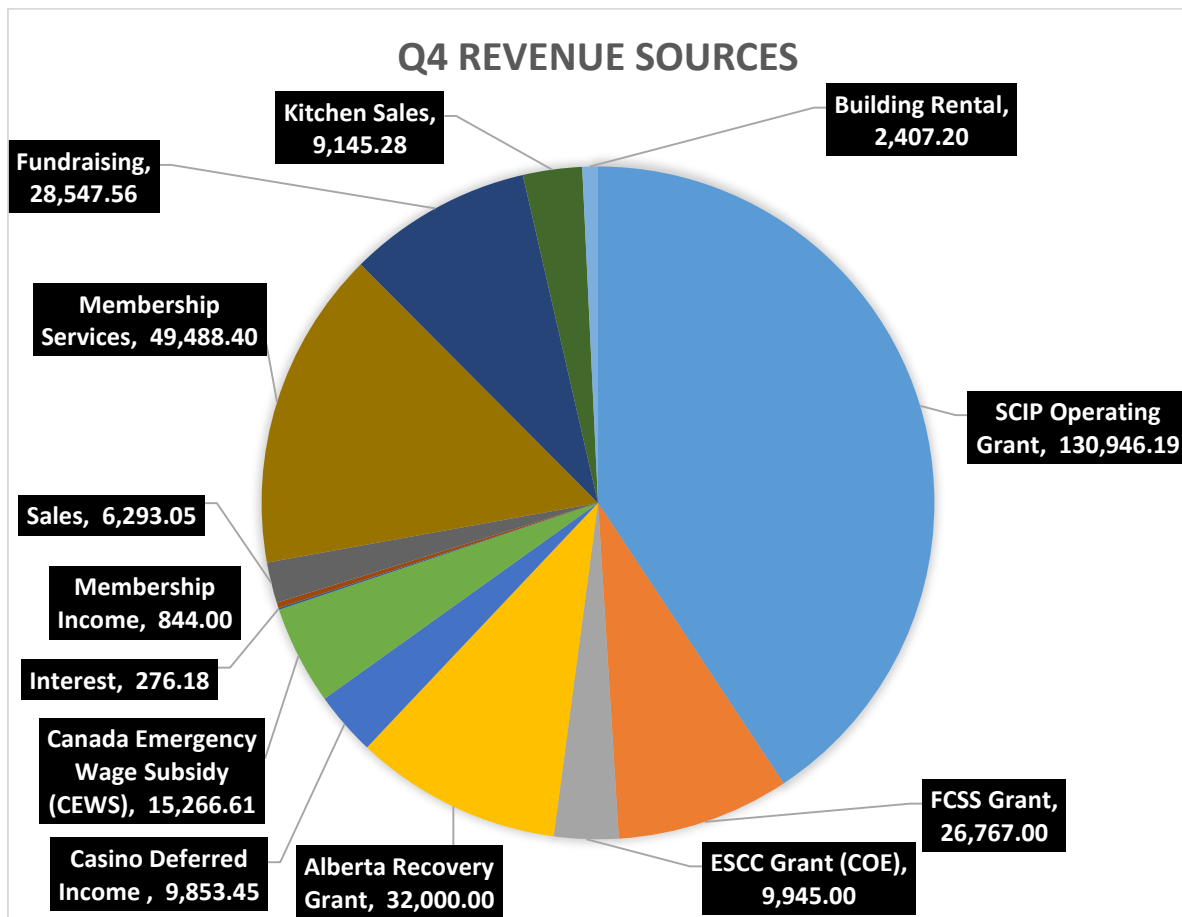
1. Employees consist of an Operations Manager, a Finance Coordinator, a Program Coordinator, a Volunteer Coordinator, a Custodian, a Weekend Building Attendant, and a Home Supports Coordinator. Our Cook was let go in November. The Outreach program is being delivered through a contract with SAGE.
2. For detailed description on expenses, see budget notes.

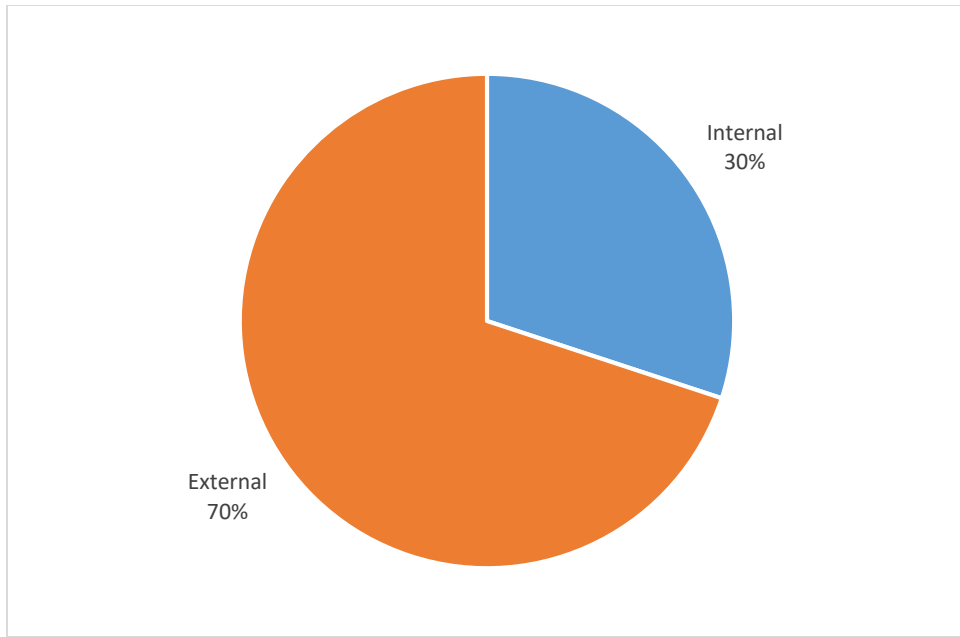
2021 Budget with notes can be found at <https://seesa.ca/wp-content/uploads/2020/12/2021-Budget-Members.pdf>



- Membership Services includes all expenses related to programs such as instructor wages, costs for refunds for cancelled classes, wages for the program coordinator, and a portion of corporate costs. Membership Services is most variable of expenses and will become a higher percentage of our costs once we open.
- The FCSS funded programs (the volunteer program and the outreach program) and the home supports program include wages and a portion of corporate costs associated with these programs. These expenses are mostly fixed and will not increase as we open.

- Kitchen expenses include utility overhead, restocking supplies, and kitchen staff wages.
- Corporate costs include all expenses needed to keep the building running, office supplies, computer expenses, and audit expenses. Corporate costs are a combination of fixed and variable expenses and will become a higher percentage of our costs once we open.
- Wages include salaries paid, employer paid EI and CPP, and employer paid benefits. Wages are a fixed expense and will be effected only by the number of staff employed.





External Revenue – Grants (includes SCIP operating and facility conservation, FCSS, ESCC HSHP, AB Recovery), CEWS, Casino Deferred, Interest

Internal Revenue – Fundraising, Membership Services, Sales, Membership Income