

South East Edmonton Seniors Assoc	1st Quarter	1st Quarter	2nd Quarter	2nd Q	3rd Quarter	3rd Q	9 Month	9 month	4th Q	Full Year
REVENUE	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Forecast	FORECAST
EXTERNAL REVENUE										
Gaming Contributions	1,320.91	-	4,812.81	-	1,391.00	-	7,524.72	-	9,830.00	17,354.72
Grants	112,904.05	100,980.67	83,937.90	87,596.75	97,933.90	83,937.65	294,775.85	272,515.07	70,553.73	365,329.58
TOTAL EXTERNAL REVENUE	114,224.96	100,980.67	88,750.71	87,596.75	99,324.90	83,937.65	302,300.57	188,577.42	80,383.73	382,684.30
INTERNAL REVENUE										
Building Rental	1,749.50	1,962.17	3,778.94	1,962.17	4,266.30	1,962.17	9,794.74	5,886.51	1,962.17	11,756.91
Interest	160.24	150.00	10.87	150.00	322.30	150.00	493.41	450.00	150.00	643.41
Fundraising/Donations	5,201.64	27,131.83	25,736.60	11,429.87	4,003.20	11,429.87	34,941.44	49,991.57	20,000.00	54,941.44
Kitchen Sales	4,795.24	9,000.00	12,729.27	9,000.00	2,507.30	7,000.00	20,031.81	25,000.00	6,000.00	26,031.81
Membership Income	18,030.00	15,000.00	4,320.00	3,000.00	2,530.00	3,000.00	24,880.00	21,000.00	3,000.00	27,880.00
Membership Services	25,763.55	33,915.00	37,843.21	16,848.59	29,014.95	25,441.67	92,621.71	76,205.26	17,148.59	109,770.30
Sales	1,010.06	893.68	712.29	1,120.51	1,315.50	1,620.51	3,037.85	3,634.70	620.51	3,658.36
Wage subsidy revenue	15,425.16	-	17,630.73	-	1,916.80	-	34,972.69	-	-	34,972.69
TOTAL INTERNAL REVENUE	72,135.39	88,052.68	102,761.91	43,511.14	45,876.35	50,604.22	220,773.65	182,168.04	48,881.27	269,654.92
TOTAL REVENUE	186,360.35	189,033.35	191,512.62	131,107.89	145,201.25	185,146.09	523,074.22	320,141.24	178,146.27	701,220.49
EXPENSES										
Advertising	697.48	5,000.00	-	5,000.00	550.00	2,500.00	1,247.48	10,000.00	2,500.00	3,747.48
Board	208.91	1,500.00	-	-	-	-	208.91	1,500.00	-	208.91
Volunteer Appreciation	-	-	-	-	4,339.72	-	4,339.72	-	-	4,339.72
Business Licenses	347.50	375.00	1.00	250.00	205.00	150.00	553.50	625.00	150.00	703.50
Consulting fee	7,760.96	13,125.60	5,524.27	5,625.60	21,571.04	5,625.60	34,856.27	18,751.20	5,625.60	40,481.87
Fundraising	260.10	2,231.85	1,409.92	831.85	1,549.56	831.85	3,219.58	3,063.70	2,231.85	5,451.43
Insurance	1,777.26	1,783.50	1,564.44	1,783.50	1,564.44	1,783.50	4,906.14	3,567.00	1,783.50	6,689.64
Interest and bank charges	1,093.06	1,339.66	1,607.55	1,314.66	1,709.98	1,314.66	4,410.59	2,654.32	1,314.66	5,725.25
Kitchen	3,003.05	6,255.00	6,326.43	6,255.00	563.19	4,955.00	9,892.67	12,510.00	8,205.00	18,097.67
Membership services	21,505.23	14,364.53	24,251.14	10,411.62	18,259.03	25,000.00	64,015.40	24,776.15	15,000.00	79,015.40
Office	2,195.09	2,040.00	1,130.67	2,040.00	3,776.16	2,040.00	7,101.92	4,080.00	2,040.00	9,141.92
Professional fees	15,396.00	16,750.00	2,899.50	1,166.66	187.50	1,750.00	18,483.00	17,916.66	1,750.00	20,233.00
R&M	7,431.81	8,160.00	1,191.79	2,610.00	1,398.79	2,610.00	10,022.39	10,770.00	6,250.00	16,272.39
Capital improvement project	14,840.14	-	-	-	-	-	14,840.14	-	-	14,840.14
Salaries, wages and benefits	79,382.40	82,444.40	67,026.46	82,444.40	55,290.40	70,244.40	201,699.26	164,888.80	75,244.40	276,943.66
Sub contracts	16,249.98	18,910.00	16,249.98	18,370.00	21,666.64	17,695.00	54,166.60	37,280.00	17,695.00	71,861.60
Utilities and telephone	13,595.11	8,245.00	8,216.53	6,745.00	4,946.92	8,000.00	26,758.56	14,990.00	10,000.00	36,758.56
EXPENSES TOTAL	185,744.08	182,524.54	137,399.68	144,848.29	137,578.37	144,500.01	460,722.13	327,372.83	149,790.01	610,512.14
PROFIT/LOSS	616.27	6,508.81	54,112.94	- 13,740.40	7,622.88	40,646.08	62,352.09	- 7,231.59	28,356.26	90,708.35